

Good Afternoon,

I have attached the quote and the email from Mike Watkins. Mike is a salesman for MES (Municipal Emergency Services)

There are 19 Scott SCBA packs and 38 bottles for sale at a clearance price. These units are an upgrade to our 20-year-old units. These are a first come first serve items and all their salesmen have access to these. So this is a time sensitive request. The quote for the mask is not needed, our current mask will work on these units.

The SCBA bottles we currently have on our packs in both the city and the county are out of compliance with DOT, the pack units are 20 years old. The pack units are still good and function, the bottles need to be replaced. We have for the last 2 years applied for FEMA grants to replace the packs and bottles but have been denied both times. The city has 18 packs and spare bottles and the county has 50 packs and bottles. The retail price is \$10,900.00 per unit and spare bottle. That's \$741,200.00 total. The cost of these packs and bottles will be \$81,320.00. The bottles will have about 8 to 10 years of life left in them and the packs will have some warranty on them as well. This will buy us some much needed time to prepare for an all new purchase later on.

The cost could be split with the 911 board, the county and the city. each would pay \$27,107 each.

The city and county could split it for \$40,661 each, or one of the three pay the whole 81,320.00.

These 19 packs will cover the front-line pumpers for both the city and the county. These packs are used the most at all calls.

Thanks

Chief Smith



8701-C Northpark Blvd  
Charlotte, NC 28216

# Quote

Date 12/09/2020  
 Quote # QT1426474  
 Expires 01/08/2021  
 Sales Rep Watkins, Dennis M  
 PO #  
 Shipping Method Freight Fee

**Bill To**  
 Chief David Smith  
 Brownsville/Haywood County Fire Dept (TN)  
 19 West Franklin St  
 Brownsville TN 38012  
 United States

**Ship To**  
 Chief David Smith  
 Brownsville Fire Department  
 19 W Franklin St  
 Brownsville TN 38012  
 United States

Item	Alt. Item #	Units	Description	QTY	Unit Sales Pri...	Amount
X3315022200402			5.5 X3CGA, SH QD/SEM/DEB Clearance Paks 2013 edition	19	3,800.00	72,200.00
200969-01			CYL&VALV,CGA,CARB,45/5500 ASSY CLEARANCE-200969-01-JUL-2012-SCOTT Includes HYDRO testing	38	240.00	9,120.00
201215-22			AV3000 HT with Kevlar lining and 4-strap harness-Red, Medium	19	265.00	5,035.00

Subtotal 86,355.00  
 Shipping Cost (Freight Fee) 0.00  
 Total \$86,355.00

Bottles will be hydro tested prior to shipping. All items are subject to availability

This Quotation is subject to any applicable sales tax and shipping & handling charges that may apply. Tax and shipping charges are considered estimated and will be recalculated at the time of shipment to ensure they take into account the most current local tax information.

All returns must be processed within 30 days of receipt and require a return authorization number and are subject to a restocking fee.

Custom orders are not returnable. Effective tax rate will be applicable at the time of invoice.



Reply Forward Delete


**SCBA Quote**



**Date:** Today, 09:06:01 AM CST

**From:** Watkins, Mike

**To:** dsmith@brownsvilletn.gov

**Attachments:**  Brownsville Haywood Fire Dept SCBA Quote 12.10.2020.pdf (14 KB)

 Text (5 KB)

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David,

Here's the quote for 2013 edition Scott X3 SCBA, some are new in the box (9 or 10) is what I was told. The retail price of these paks is 9400.00. The bottles are July/2012 and will be hydro prior to sending them to you as well. The bottles new retail cost about 1500.00. The masks are new from Scott and not from the clearance warehouse. They are available to any sales rep to sell. I have no control over that, it's first come, first gets.

Thanks,

Mike Watkins  
West Tennessee  
Municipal Emergency Services  
Office: 800-868-8584  
Mobile: 662-672-0102  
Email: mwatkins@mesfire.com  
Web: www.mesfire.com

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 Brownsville Haywood Fire Dept SCBA Quote 12.10.2020.pdf (14 KB)

